**AMIT BANSAL**

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**Job Objective**

Seeking managerial assignments in Operations Management / Process Management with a high growth oriented organization. Enthusiastic and ready to work any opportunity.

**Academic and Professional Qualification**

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| --- | --- | --- | --- |
| **Examination** | **Board/University** | **Year of Appearing** | **Aggregate** |
| B. Tech (ECE) | Kurukshetra University | 2009-2013 | **78.4%** |
| 12th | H.B.S.E. | 2009 | **79%** |
| 10th | H.B.S.E. | 2007 | **89.5%** |

**Core Competencies**

SAP GFP ⯎ SAP GMP ⯎ GSCM ⯎ G ERP ⯎ AP1 Forecast ⯎ Sales Operations / Sales Support ⯎ Team Management ⯎ Customers’ Queries Resolution ⯎ Logistic Co-ordination ⯎ Purchase Procurement ⯎ Billing Processing ⯎ B2B Billing ⯎ Channel Billing(Offline & Online) ⯎ Stock Management & Planning ⯎ Channel Stock Planning ⯎ Eight Weeks advance stock planning ⯎ Material management

**Proficiency Forte**

**Supply Chain Management**

* Evaluate information, decompose high-level information into details and abstract up from low-level information to a general understanding
* Monitor the overall purchasing and process performance of assigned scope
* Providing end to end supply chain solution
* Initiate conference calls with supplier/vendors and provide ongoing support
* Task based activities performed.
* Manage day to day material availability globally and inbound logistics flows

**Significant Accomplishments**

* Continuous appreciation through Clients (Reporting Manager)
* 100% Weekly RTF achievement
* Visibility across organization by actively participating at all engagement level

**Career Highlights:-**

**July’17 to Till Date - Samsung India Electronics Pvt. Ltd. (Assistant Manager), Gurugram**

**Work Profile**

* Stock Management & Planning
* Billing – Channel Billing (offline & Online)-Billing To Direct Partners and Distributors
* Handling Delhi NCR Order Management and Planning
* Help sales Team in Achieving Sell out(Activation) and Sell through Targets
* Partners Alignment for Weekly and Monthly Closing
* Billing to Partners on equal days of stock.
* Warehouse and logistics coordination for delivery of stock to partners
* Coordination with Factory on movement of stock at warehouse
* Eight weeks advance stock AP1 Planning

**Merits & Achievement:-**

* Honorary award for excellent performance in Stock Planning and Primary closing in March 2018 from HOD
* Honorary award for excellent performance in procurement fulfillment in H1 of 2018 from HOD
* Honorary award for Great performer in galaxy S9 sales Contest-Samsung Premier League 2018 from **Sr. VP and MD** (IM Bussiness).

**Jan’15 to July’17 – Manpower Group service Pvt. ltd (Biling Executive)**

**Client (Samsung India)**

**Company Profile:**

With offices in 80 countries across the world, Manpower is the global leader in contingent and permanent staffing, providing organizations of all sizes with a continuum of staffing solutions to enhance business agility and competitiveness.

Manpower helps you to manage the ever changing talent needs in today’s world of work in which rapid access to the right talent is a powerful competitive advantage. With our thorough understanding of staffing trends and our deep pool of highly qualified Candidates.

**Work Profile:-**

* All queries are handled through SAP interface
* Billing -Processing and execution of orders for delivery post pricing simulation. Creation of Sales/Purchase Order, Delivery, Delivery Execution in SAP
* Handling PAN INDIA IT Order Validation Process (HHP). Validation of Orders – End to End Customer Service And track Fake Orders & Proper Documentation of Orders
* Coordinate with Sales Team, Distributors, and Partner & End Customers for order execution.
* Follow up with Sales Team & Distributor to get payment credited In Company’s account as per billing requirement to avoid any credit hold or accounting block & Finance team for credit clearing.
* Handle Sales return issues due to wrong pricing/ location & customer refusal and Credit and Debit Note issuance.
* Back-end Operations / Reconciliations / MIS etc.
* Need to resolve issue like box damage, seal open, Old MRP sticker
* Providing end to end supply chain solution
* Handling Uploading data of Sell-Thru / Sell-Out Data on MCS & DMS
* Checking material in SAP as per allocation specify & Punching order in GERP as per material allocated
* CRM & Software used in existing company: SAP; GSCM; DMS; MY Single, GERP
* Managing SCM (Supply Chain Management) and Sales Coordination for Mobile, Consumer Electronics Business.
* Preparing the MIS report for the sale-in sale-out as per releasing order and maintenance of the database for collecting relevant information pertaining to the sales team
* Maintaining Monthly commits from Disti and follows up for PO Weekly.

**Personal Information:-**

Marital status Married

Nationality Indian

Language known English, Hind

Date of Birth: 04 Nov 1990